# Building Our Cedardale Community

FAMILY NIGHT OUT WITH PIXAR AT SCIENCE WORLD





- Feedback from some parents in our community is that they wanted:
  - ► A FAMILY event
  - Annual event that was not in the school gym
  - Want to get to know more parents and their children's friends, but not having the opportunity to
  - Get to know more about what the school is doing



# We would like to present...

# The Science Behind PIXAP

A private event for Cedardale Families at Science World on Saturday, 24 November 2018



© Disney / Pixar



- A special exhibition presented by Science World that ends on 6 January 2019
- The Science Behind Pixar was developed by the Museum of Science, Boston in collaboration with Pixar Animation Studios.
- A hands-on atmosphere, while investigating the Pixar process of making movies from Design sets (creating 3D models and imagining inventive solutions), experiencing what it is like to work at an animation studio.
- Discover how Science, Technology, Engineering, Art and Math (STEAM) are interdependent when applied to create animated movies.
- Understand how complex problems and challenges in filmmaking are broken down into tasks
- Explore how computers make digital films possible.
- ▶ Learn about the many careers associated with digital filmmaking.
- Appreciate the broad diversity of careers in STEAM.





#### The Cedardale Pixar Family Event

- Date: Saturday, 24 November 2018
- Time: 6:30 10:30 pm
- Entertainment: Live band
- Food: Food and non-alcoholic beverages for adults and kids
- Fundraising: Silent Auction, Art Auction
- Photo Booth: Keepsake Family Portraits



### Benefits of this event

- Community building
- Celebrate our strengths and achievements
- Demonstrate "The Cedardale Buddy System" parents can put a face to the name of their children's buddy
- Older Grade kids can earn Community hours
- ► Fun educational evening importance of STEAM
- ► Live Entertainment, family photo sessions, photo booth...
- ▶ Dinner included (ex. La Taqueria, Lazy Gourmet, Citrus Café, Cazba, Agra...)
- Committed sponsors and supporters have already allocated \$5,500, offsetting the extra cost of the venue



# Event Comparison

	2017/2018	2018/2019
Event Sponsorship		✓
Live Band		✓
Silent Auction	✓	✓
Live Auction	✓	✓
Family Event		✓
Curriculum related educational evening		$\checkmark$
Family Portraits/Photo- booth		~
Dinner		✓ (



# **Historical Participation**

- Cedardale 2017/2018 200 families, 270 students
  - 120 "Soirée" tickets sold at \$50 for a single parent or \$100 for a family (without kids)
  - Estimated 35% of families attended
- Cedardale 2018/2019 211 families, 285 students
  - ▶ Based on last year's participation we forecast to have 74 families participate



# Pixar Family Event Ticket Prices

- Adult ticket: \$50
- Child ticket: \$30
- ► Family Package:
  - 2 Adults
  - Children
  - ▶ \$150

- Family Package Includes:
  - Family (parents + children)
  - ► Food and Beverage
  - Live music entertainment
  - Special entrance Pixar Exhibition
  - Entrance to Eureka Exhibition
  - Savings on babysitting cost of approx.
     \$120\*

# "At the door" Science World tickets

- Adult (19+) \$25 pp
- Child (3-12) \$20.25 pp
- The Science Behind Pixar
   Upgrade +\$8.00 pp

Family of 4 (2 adults, 2 children) = \$122.50 No food, no entertainment, open to public

\* 10% discount for Early bird Family Package, Deadline 15 October



#### Revenues

Ticket Sales		Un	it Price	Quantity		Bu	dget 2018/2	019	
\$:	135 family ticket	\$	135.00		40	\$	5,400.00		
\$:	150 family ticket	\$	150.00		10	\$	1,500.00		
\$!	50 single parent ticket	\$	50.00		19	\$	950.00		
\$3	30 child ticket	\$	30.00		19	\$	570.00		
\$:	165 family ticket (late)	\$	165.00		5	\$	825.00		
Тс	otal ticket sales					\$	9,245.00		
Corporate Spor	nsorship			_					
1	K Sponsorships	\$	1,000.00		4	\$	4,000.00		
1.	.5K Sponsorships	\$	1,500.00		1	\$	1,500.00		
Тс	otal Sponsorhips					\$	5,500.00		
Fundraising (as	suming 5% growth)			Growth					
Si	ilent Auction	\$ 3	15,000.00		5%	\$	15,750.00		
Кі	ids Art Work	\$ :	15,000.00		5%	\$	15,750.00		
Pi	rivate Donation					\$	-		
50	0/50 Ticket Sales						\$345.00		
Ba	ar Sales						\$0.00		
Тс	otal Fundraising					\$	31,845.00		
<b>Total Revenues</b>	S							\$	46,59



#### Costs

	Venue		\$ 5,355.00		
	Rentals			1	
		Tables	\$ 78.40		
		PA	\$ 98.65		
		Band	\$ 1,500.00		
	Marketing		\$ 820.00		
	Canvasses for art work	\$21.25	\$276.25		
	Art Supplies	\$80.00	\$1,040.00		
	Total Fixed Costs	Alle Alle	\$ 9,168.30		
Variable Co	sts	21			
	<b>Exhibition Entrance Fees</b>	\$ 6.30	\$ 1,625.40		
	Corking Fees	\$ 1.68	\$ 433.44		
	F&B	\$ 30.00	\$ 7,740.00		
	Total Variable Costs		\$ 9,798.84		

#### Profit

Profit	\$ 27,622.86
Damage Deposit	\$ 1,090.00
Profit minus Damage Deposit "worst case"	\$ 26,532.86

#### Financing Required

Upfront Cash Outflows	\$ 20,057.14	based on total cost + deposits (worst case)
(Sponsoring)	\$ 5,500.00	
(Advance Ticket Sales)	\$ 6,900.00	based on early and normal family tickets sales only (ticke sales before 9 November)
Financing Required	\$ 7,657.14	to be financed by PAC



#### Voting Cedardale Pixar Family Event

- ▶ The Motion is to "Approve the Cedardale Pixar Family Event as presented"
- Move the motion
- Second the motion
- Vote by hand or by individual polling



# PAC Committees 2018-2019 Opportunities to help our community

#### PIXAR FAMILY EVENT COMMITTEES

- ▶ Food & Beverage (F&B) Committee ensuring that F&B for gala event takes place ordering, etc...
- Ticket Sales Committee selling and collecting tickets and information of attendees
- Auction Committee possibility of online auction, sourcing of auction items
- **Fundraising Committee** corporate/individual donations, develop ideas for fundraising opportunities
- Entertainment Committee sourcing live band and creating family entertainment activities

#### ► 2018-2019 COMMITTEES

- Art Committee find new ways of bringing art into the curriculum
- New Parent Induction Committee working with new parents and welcoming them to our school and updating them with the ins and outs of the Cedardale
- **Class Parent Committee** working with Class Parents in ensuring the PAC communication gets to parents
- Marketing and communications Committee increasing awareness, social media, word of mouth, graphic design of banners and posters
- School Safety Committee safety and traffic management





# Ways to stay updated

- Facebook/Twitter @ecolecedardalePAC
- ► Hawks Highlights, every Thursday from Michelle Frezelle
- Future ECPAC Newsletter
- Contact Michele Tung by email, <u>michele\_ecpac@yahoo.com</u> or by phone, 778-991-1985





